

PROVIDING THE INTELLIGENCE, EXPERTISE AND EXPERIENCE TO ENABLE ORGANISATIONS TO

# MAXIMISE THE POTENTIAL OF THE CLOUD



Simplifying and accelerating the design, build and deployment of public cloud solutions, Harbor help customers find the right public cloud platform to meet their objectives and provide expert advice to successfully launch services in the cloud.

Our cloud-agnostic approach delivers unbiased, expert consultancy and management services, focused on delivering public cloud solutions that align with business and technical requirements. Our teams have experience and expertise in both traditional IT and cloud environments, providing a comprehensive end-to-end service, from initial scoping through to final delivery.



## DISCOVER

Understanding the true requirements underpinning Applications and Services is critical to a successful cloud migration. Application and Services Discovery is the process of assessing each application and service, interviewing stakeholders, understanding the functionality and requirements and producing detailed documentation of this current state. Typically a two-stage process, split into Opening Discovery and Application and Services Deep Dive.

## DESIGN

The foundation of any successful cloud deployment is a solid, well-documented design. Our architects have extensive experience with cloud technology and traditional infrastructure, enabling us to understand current workloads and deliver robust, secure and efficient hybrid and cloud-based solution designs.



## BUILD

Build Services encompass everything from small scale deployments and landing zone configuration to full migration and transformation consultancy. Our certified team of expert consultants implement Solution Designs to best practise ensuring any deployments are secure, scalable and efficient.

## RUN

Managed Services allows customers to offload the day to day running, management and support of their cloud platform to a team of expert cloud architects and specialists, allowing customers to focus on delivering value and service improvement into their business.

Managed Services include features such as Platform Support, Monitoring and Alerting, Guest Operating System Management, Patching, Backup, Cost Management, Service Delivery and Technical Account Management.



## OPTIMISE

For customers already using cloud, we provide a range of services to help optimise environments. Our Cost Management service helps customers understand and control cost allocation, right-sizing and reserved instances across multiple cloud environments.

# WHY CHOOSE HARBOR?



## Simplicity and Efficiency

We make it simple and efficient to design and implement cloud environments in your organisation with trusted cloud architects



## Serving All Sizes

Providing consultancy to businesses of all sizes, from start-ups through to multinationals, no matter where they are on their cloud journey



## Expert-Driven Consultancy

Our team of experts ensure that maximum value is achieved by helping customers plan their cloud journey



## Knowledge Sharing

Bringing together stakeholders from across an organisation to understand their needs and recommend solutions that serve a range of requirements



## A Full-Service Support

We support customer success every step of the way including Discovery, Design, Build, Run and Managed Services



## Cost Optimisation

Helping organisations produce accurate cost projections, and providing analysis and guidance for ongoing cost management

**Unbiased, expert consultancy and management services, focused on delivering public cloud solutions that align with business and technical requirements**

# OUR BUSINESS



## Passionate

Our team are dedicated to making customers successful in the cloud, whether that's hosting a workshop or completely transforming IT strategy



## Collaborative

Using cutting-edge cloud technology, we help customers understand how to translate new innovations into real results for their organisation

Always friendly and human in approach, the consultants proved themselves and made the experience a pleasant one.



## Innovative

Taking the time to truly understand our customers, we integrate into existing teams, and find new ways to accelerate the cloud journey



## Trusted

We have years of experience and a strong track record of success in designing, developing and managing cloud environments